**Sample ASK Letter**

(for making contact with A List people)

Dear Brian and Amanda,

Congratulations on your new role with Delta, Brian! Amanda, I’m sure you are looking forward to having hubby around a bit more. Wow, it’s hard to believe it has been ten years since we gathered for your wedding. In the meantime, God has given you Drew and Ella, as well as a wonderful home near Delta headquarters. I know that Delta’s new pilots are going to love learning from you, Brian.

As you know, when we transitioned back from overseas ministry, God laid on my heart to continue working with internationals. Someone mentioned that I should check with ISI (International Students, Inc). I’m so glad I did! They have welcomed me with open arms and introduced me to an amazingly strategic way to impact the Harvest by reaching the millions from the mission field who come to our country each year for higher education. ISI seeks to befriend, win to Christ, and disciple these students on nearly a thousand campuses across the U.S. Then we equip them to return to their own people-group to win others. As such, they do not have to secure a visa, learn a language and culture, or raise support. These students are often the best and brightest from their home countries. When they enter into the workforce, they often serve in key positions within government, military, education, and business. Testimonies from our returnees indicate that the Gospel impact of ISI is strong and global.

I love my ministry with ISI, but I need your help. In order to serve with ISI, I must trust God to raise up the full support for my ISI budget, including salary, taxes, insurance, ministry expenses and savings for retirement. I’m planning a trip to your area soon and would love to stop by and see your new home, get caught up on your lives, eat some of your fantastic brisket, and share more about my ISI ministry and financial needs.

I will give you a call in the next week or two to see if we can set up a time to get together. In the meantime, pray for me as I am already involved with international students right here in Colorado Springs.

Looking forward to seeing you soon,